

Lodging Management Program
Articulation Agreement

Between

The Educational Institute of the American Hotel and Lodging
Association, and the Pennsylvania Tourism and Lodging Association,
and:

Name of Institution: Laurel Business Institute

Address: 11-15 Penn St. P.O. Box 877 Uniontown State: PA

Zip Code: 15401 Contact Person: Valerie Bacharach

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Above institution agrees to enter into an articulation agreement for the benefit of high school students who have successfully completed the Lodging Management Program.

Specifically, under this agreement students may apply for the following courses:

Course Number	Course Name	No. of Credits
1. 150	Organizational Behavior	3
2. 146	Intr ^o to Hospitality	3
3. 244	Agency Operations	3
4. 143	Marketing	3
5. 501	Internship	3

The awarding of these credits shall be based upon review/evaluation of the following:

1. Student must be admitted as a degree-seeking student within the Hospitality Management program, or a related post-secondary hospitality program, within 24 months (2 years) of high school graduation.
2. Students must graduate from high school and have successfully passed the LMP certification examinations.
3. High school teacher's letter of recommendation stating the student has acquired the knowledge and skills taught in the LMP.
4. If credit is offered for the work experience, the high school teacher must provide confirmation that the student has satisfactorily demonstrated the workplace competencies.